



Media Kit 2010

MAGAZINE • E-MAGAZINE • ON-LINE • NEWSLETTER • ETN DIRECT



We love electronics!

Magazine, e-magazine, on-line news, e-mail newsletter. And thousands of addresses to electronic designers in Sweden.

Elektroniktidningen's business concept is to provide Swedish design engineers and other professionals within the Swedish electronics industry with qualified news, sharp analysis and in-depth technical articles. The editorial focus is primarily on five topics: components, design, production, test & measurement and embedded systems, mainly within Sweden's industrial strengths: telecom, automotive, industry, medical technology and defence.

Publisher Elektroniktidningen Sverige AB produces a monthly magazine, a perpetually updated web site and a daily newsletter. This mix fulfils several information requirements. The magazine contains feature journalism, interviews, analyses and contributed technology articles. Every issue is dedicated to a special feature or theme, where a certain technology or application area is covered in more detail. The magazine is also available in an online version – an e-magazine – complete with search-, print- and clickable links.

Through the on-line news and our daily newsletter we reach the readers fast, with the latest news about business, people, products and technology.

As a further service, we can offer the highest quality address register on the market, for list rentals and direct mail campaigns. This data base is called ETN Direct, and is available since most of our subscribers have chosen not to pay for the magazine in hard currency, opting instead for supplying information about themselves and allowing direct marketing.

Elektroniktidningen has been quite successful on the market since the 2005 relaunch in the new formats. Today it is the largest publication in its field in Sweden, and the highest ranked web site. We can thus proudly offer the most efficient marketing channels for those advertisers who share our target groups. Don't hesitate to get in touch to learn more about how these channels can benefit your business too. Welcome to Elektroniktidningen!

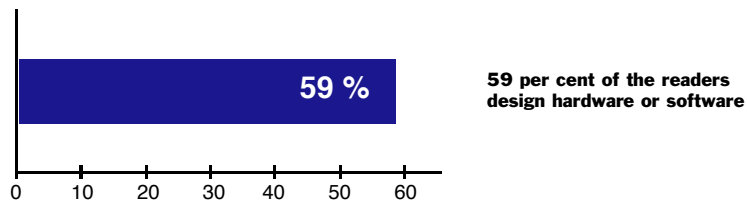


A handwritten signature in blue ink, appearing to read 'Fredrik Söderberg'. The signature is fluid and cursive.

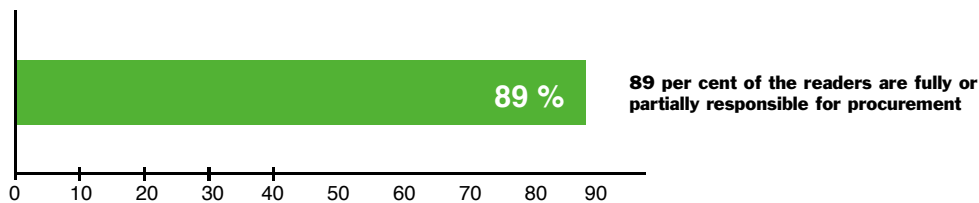
Fredrik Söderberg, vp of sales and marketing

Magazine Readership Profile

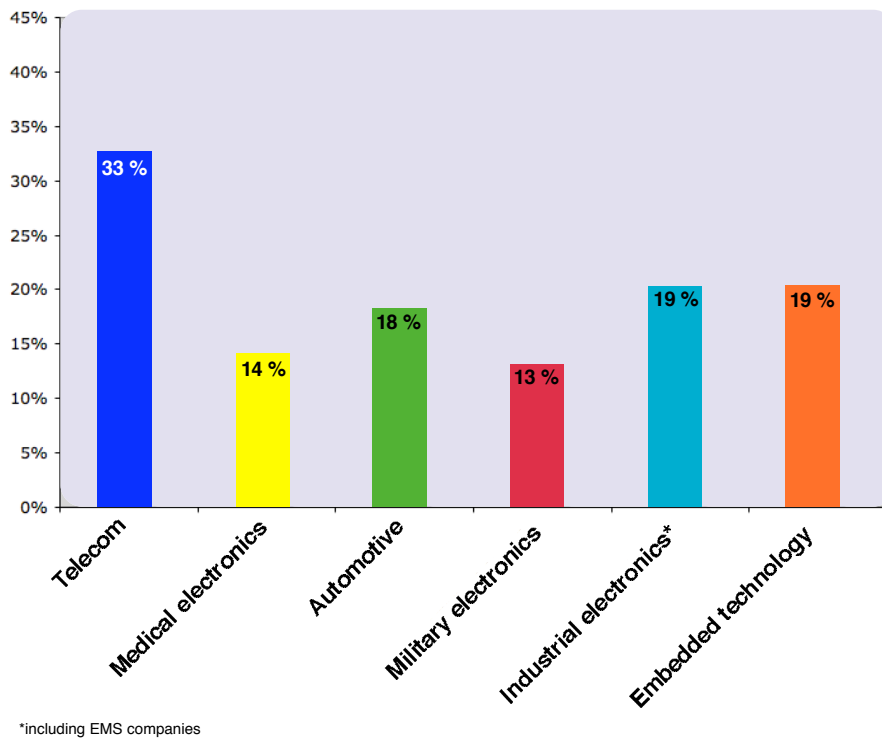
Probably the best reach among Swedish design engineers



Elektroniktidningen is read by decision makers. For real!!



Great coverage in the important business sectors



Publication schedule and advertising rates

DIGITAL MATERIAL

Digital material can be sent by email to: annonser@etn.se.

The material should be high resolution PDF or EPS, 300 dpi, CMYK colours, with all fonts embedded in the PDF file. If you have any questions, please contact art director Joakim Flink, jocke.flink@tpa.se.

Circulation 13 600 copies (TS 2008)

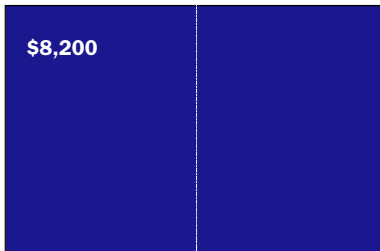
Frequency Monthly, 11 issues/year

Inserts

Up to 8 pages	\$5,400
12 pages	\$6,800
16 pages	\$8,000
Over 16 pages	\$9,100

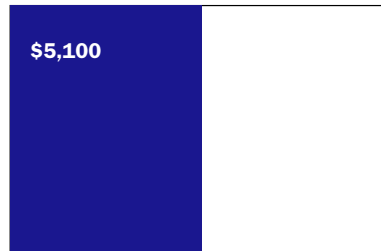
PUBLICATION SCHEDULE 2009

No	Publ	Mtrl	Special Feature
1	25 Jan	04 Jan	Industrial electronics
2	22 Feb	01 Feb	Telecom
3	22 Mar	01 Mar	Embedded Systems
4	26 Apr	05 Apr	FPGA and Design
5	24 May	03 May	Cleantech
6	21 Jun	31 May	Distribution
S U M M E R			
7-8	30 Aug	09 Aug	Test & Measurement
9	27 Sep	06 Sep	Power
10	25 Oct	04 Oct	Medical Electronics
11	22 Nov	01 Nov	Manufacturing
12	13 Dec	22 Nov	Automotive Electronics



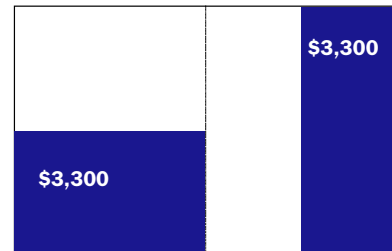
Double Page Spread

4-color	\$8,200
B/W	\$6,500
Fixed position	\$9,400
Size	384 x 265 mm
Bleed	420 x 297 mm + 3 mm (426 x 303 mm)



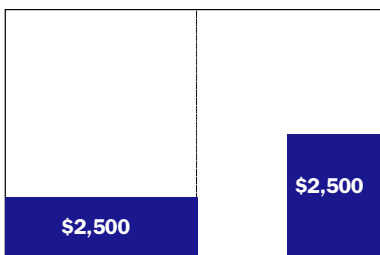
1/1-page

4-color	\$5,100
B/W	\$3,900
Fixed Position	\$5,900
Size	182 x 265 mm
Bleed	210 x 297 mm + 3 mm (216 x 303 mm)



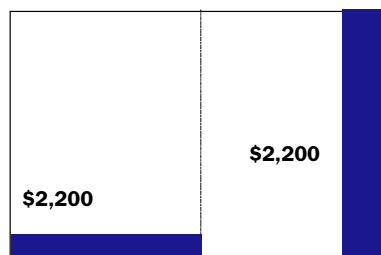
1/2-page

4-color	\$3,300
B/W	\$2,600
Size Horizontal	182 x 130 mm
Bleed	210 x 148 mm + 3 mm (216 x 151 mm)
Size Vertical	89 x 265 mm
Bleed	105 x 297 + 3 mm (108 x 303 mm)



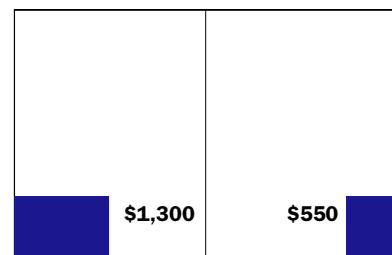
1/4-page

4-color	\$2,500
B/W	\$2,000
Size Horizontal	182 x 66 mm
Size Vertical	89 x 130 mm



Stripe

4-color	\$2,200
B/W	\$1,700
Size Horizontal	182 x 30 mm
Size Vertical	41 x 265 mm



Classified Ad 2-columns

4-color	\$1,300
B/W	\$1,100
Size	89 x 66 mm

Classified Ad 1-column

4-color	\$550
B/W	\$400
Size	41 x 66 mm

Always Updated On-line

At etn.se, the readers can always find the latest news about electronics business, people, new products or technology. The web site is usually updated 7-10 times per day.

Many readers use the on-line service as a natural part of their industrial coverage. Some use it as starting page for their browser, other utilize the RSS service. About 5 000* readers have also chosen to subscribe to our daily newsletter, where the hottest news of the day is pushed out by email.

The on-line service has been extremely succesful. Since the launch in the new format in August 2005, the number of unique visitors has grown from 7 500 per month to an average of 38 000 per month, a 15 per cent increase since last year.

On-line advertising differs in many ways from traditional printed advertising. It is easy to interact with the target group since the readers can simply click to reach the advertisers' home page. It is also possible to use moving ads to increase the attraction.

The Internet is a fast medium, useful for fast business. It is an excellent arena for advertising specific events, recruitment ads, new products or other events with limited timing scopes. Branding and imaging take somewhat more time, which makes those kind of advertisements more suitable for printed publications.

Elektroniktidningen's on-line news is sectionalized in application areas. Specifics about the sectioning and on-line advertising can be found on the next page.

The sections give the readers faster access to news and articles specific to his/her particular sphere of interest. As an additional advantage for advertisers, the messages are exposed in a suitable and focussed editorial environment.

**Approximate number of subscribers 2H 2008.*

etn.se

On-line Sectioning and Advertising Rates

DIGITAL MATERIAL

Digital ad material address: annonser@etn.se.

Formats: gif, tiff or jpeg. Max 100 kb. Flash ads are accepted but not recommended.

Statistics: On-line: Average 38 000 unique visitors per month (Source: StatCounter).

Daily Newsletter: 5 000 subscribers

SECTIONS
Home page
Analog
Automotive
Career and Jobs
Communication
Design
Digital
Distribution
Embedded Systems
FPGA & Asic
Innovation
Manufacturing
Opinion, Editorials
Opto Technology
Passives, connectors
Power
Test & Measurement

Halvledarindustrin halverar inköp trots vändning i halvåret

10:38 Halvledartillverkarnas inköp av ny produktionsutrustning väntas i år minska med 48 procent jämfört med i fjol. Men noten är närdöd och trots nedgången...

Note öppnar renrum i Norrtälje

9:51 Kontraktstillverkaren Note har brett renrum i fabriken i Norrtälje och kalldärmed ta emot kunder som till exempel vill använda okapslade komponenter.

On-line Advertising Rates 2009

Format	Size (pixels)	Home Page		Sections		Position
		Rate/week	Rate/month	Rate/week	Rate/month	
Leaderboard banner	468 x 60	\$800	\$3,200	\$700	\$2,800	One per section, top
Section banner	468 x 60	-	-	\$410	\$1,640	One per section, not on home page
Box	468 x 240	\$700	\$2,800	-	-	Home page only, central position
Billboard	140 x 350	\$560	\$2,240	\$410	\$1,640	One per section, inner right column
Button	140 x 70	\$320	\$1,280	\$220	\$880	Five per section, inner right column
Skyscraper	140 x 490	\$560	\$2,240	\$410	\$1,640	One per section, outer right column

Rates Newsletter 2009

Format	Size (pixels)	Rate/day	Position
Top banner	468 x 60	\$120	Above top news item
Lower banner	468 x 60	\$30	Below last news item
Billboard	140 x 350	\$105	Right hand column
Button	140 x 70	\$70	Below billboard

For special sizes and solutions please contact the nearest sales representative, see page 8.

ETN Direct – The only Swedish address source focussed on electronic designers

In a value-adding effort, all subscribers are offered two alternative payment schemes. The traditional way, by paying the cost of 916 SEK (\$140) per year. Or by letting someone else pay for the publication.

It's not as strange as it sounds. The subscriber fills out a form with information about him-/herself (job title, procurement responsibility, job function, job sector, company size). By doing this the subscriber also allows his/her contact details to be included in list rentals, giving Elektroniktidningen the right to rent the address to companies attracted to a particular target group. These addresses are compiled to the data base ETN Direct.

Through this select, influential target group, where the individuals have accepted to receive information from your company, there is a golden opportunity for your message to reach out through the buzz, without interference from other advertisers. Mailings can be done by email or post. This type of addressed direct mail gives, by experience, a stronger response than more general versions.

Elektroniktidningen is the first Swedish publisher able to offer a specialized data base with electronic designers and other interesting target groups within the Swedish electronics industry.

Postal mailings, full data base	\$1:50 /address + postage fee
E-mail, full data base	\$1:50 /address
Selection fee	\$600

In order to keep the mailings on an acceptable level for the subscribers, the offer is limited to one per month, no more than 10 times per year for email and postal mailings respectively. In total thus 20 mailings per year.



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